



PARTNER PRESENTATION

LIBRA ESVA
email **security** virtual appliance

AWARD WINNING SOLUTION



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We offer partner packages for companies wishing to provide their clients with one of the most effective anti-spam and anti-virus solution available worldwide.

Libra Esva outperformed ALL competitors including Microsoft, McAfee, BitDefender, MailMarshall, Symantec and more in latest industry proven Virus Bulleting Spam Test with highest Spam Catch Rate!

The benefits of our partner packages include:

- Easy and immediate setup, up and running in 10 minutes!
- High recurring margins.
- Provision of a dedicated technical support partner.
- A leading technology solution at affordable rates.
- Generation of market interest in a variety of ways, PR and lead generation.
- Regular reseller competitions and bonuses.
- Assistance with sales opportunities.



LIBRA ESVA PARTNERS

Libra Esva partnership can be divided into two main categories:

Distributors

Distributors will find Libra Esva the best revenue antispam solution, with industry proven technology, to complete their security suite.

Resellers

Libra Esva has been developed primarily for the channel and provide leading technology for resellers to deliver to their clients.

Resellers partnerships are classified in two different levels: registered and certified



Benefits

- Standard Discounts
- 6 Months NFR License
- Purchase of Libra Esva from Distributors
- Partner support through Ticket System
- Access to tech and sales Webcasts
- Use of Esva Registered Partner logo
- Access to dedicated Partner Download Area

Requirements

- Website partner registration
- Basic knowledge of virtualization, email, dns, IP protocol
- Ensure first level support to customers

Benefits

- Certified level Discount
- 1 Year NFR License
- Purchase of Libra Esva from Distributors
- Partner support through Ticket System
- Access to tech and sales Webcasts
- Use of Esva Certified Partner logo
- Access to dedicated Partner Download Area
- Partner support through Phone and SSH
- Pre-sales support
- Sales Leads

Requirements

- Website partner registration
- Basic knowledge of virtualization, email, dns, IP protocol
- Ensure first level support to customers
- Attend to a technical certification course in classroom

Become a Libra Esva Partner is a straight forward process:

- 1) Fill our Partner Registration Module online at:
<http://esva.libra.it/en/partners/regpartner>
- 2) Within a couple of day we will come back with our standard agreement or with a detailed report in case your request has been denied.
- 3) Sign the agreement and send back a copy
- 4) Create an account on Libra Esva website to access Partner Portal
- 5) Go to market!



PARTNER PORTAL

All Libra Esva Partners can access Libra Esva Partner Portal.

From Libra Esva Website:

- 1) Login with your credentials
- 2) Select menu Partners and next Partner Portal (this menu is visible only to our approved partners)



Available resources:

- 1) Support Ticket System dedicated to Partners
- 2) Partner Download Area
- 3) Tech and Sales Webcasts Programs
- 4) NFR demonstration license request

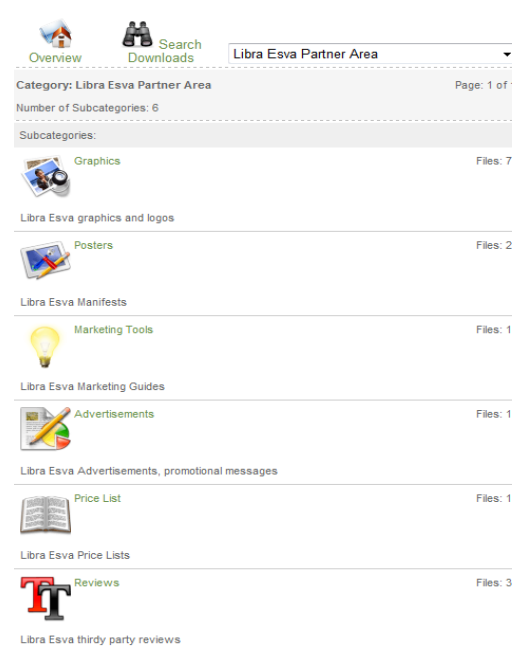
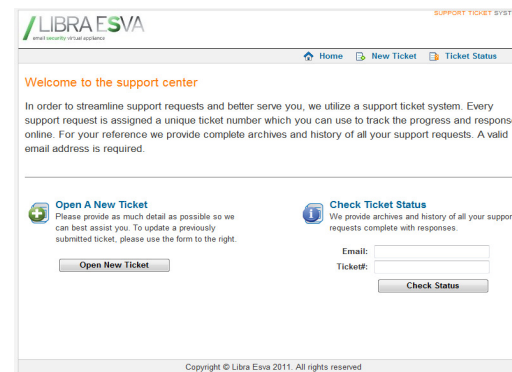
Support Ticket System

It's a support resource dedicated to our Partners. Here you can open and track all your support request, both pre or post sales.

Partner Dowload Area

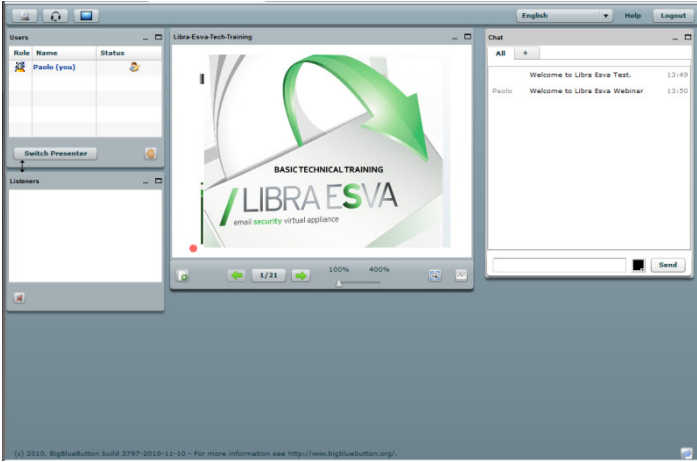
This reserved area is organized to deliver up to date informations and documents to the channel.

- Graphics and Logos
- Posters
- Marketing Tools
- Advertisements
- Price Lists
- Reviews



Tech and Sales Webcasts Programs
Partner have access to our webinar platform, and attend to tech and sales webcasts.

NFR demonstration license request
Both registered and certified Partner are granted with a NFR license for demonstration purposes. Licence is delivered upon partner registration approval and expires after 6 months for registered partner and after 1 year for certified partners. NFR renewal is subject to sales targets and Partner activity.



NFR License Request

Name ⓘ


Company ⓘ

Email

AntiSpam jDeDk⁹_z



Virtual Appliance,
Real Protection

 LIBRA ESVA
email **security** virtual appliance